

**Con•fi•dent:** (adj) firm belief, trust, reliance. the fact of being or feeling certain.

**Ad•vance•ment:** (n) moving forward. progress or improvement. helping or hastening the completion of a mission or project. furtherance.

## Vision Statement and Mission

The Urban League of Greater Cleveland (ULGC) is a community-based nonprofit organization founded in 1917 in response to the needs of families migrating from the South to urban cities in the North. In its 100-year history, the ULGC has delivered upon our mission to enable African-Americans and other minority members to develop and exercise their potential on par with all other Americans through education, research, advocacy and provision of services.

The Urban League of Greater Cleveland delivers services in three strategically aligned areas:

**Education and Youth Development** 

**Workforce Development** 

**Entrepreneurship and Business Development** 

## Message from the Board Chairman and CEO

Dear Friends.

Milestones are important in any journey. For the Urban League of Greater Cleveland (ULGC), 2017 marked the passing of the milestone representing 100 years of service to the community. We came together on multiple occasions to celebrate our partners and the accomplishments we have achieved together. But a milestone is simply that—something that you pass along the way. It reminds you of how far you've come, but it also represents new steps and a new direction for the future. We have come a long way. We have a long way yet to go. But we go forward with a sense of *Confident Advancement*.

Confident Advancement is a process of moving forward. Confidence comes from knowing where you're going, knowing the path you want to take and having some sense of what the signs are along the way. Confidence comes from being surrounded by people of vision and determination. We couldn't have made it through the last several years without their support and guidance, and we certainly must have their continued dedication going forward.

There is also the confidence that comes from the ongoing support and investment of funders, partners and collaborators. We have enjoyed a marked increase in both our funder pool and funding levels—a mark of confidence in our ability supported by our track record of delivering quality outcomes. That confidence of our supporters is returned as we leverage their investments to deliver quantifiable improvements to the people in our communities.

Confidence empowers you for advancement.

The League has charted a new course with a stronger financial position and re-invigorated programming which we describe in our tagline as "empowering" the communities we serve and "changing lives."

A growing and well-connected Board representing various segments of the community gives us the assurance and support to move forward with all deliberate speed. A well-positioned Guild is an additional arm of support into the grassroots portion of our community. The newly chartered Young Professionals Chapter gives us the added strength of the millennial voice and energy to ensure that we consider relevancy for all segments of our community.

The challenges of the community are great. We see everywhere that majority organizations are often better resourced to build the capacity to address those challenges. The ULGC rises to the challenge of its next century of operations, confident in its ability to serve the needs of the people of Greater Cleveland and Cuyahoga County.

We recently called on all our stakeholders to participate in our strategic planning process. They answered. By seeking out and utilizing the best thinking of the larger community, we can continue to design and deliver responsive programming to address the problems specifically facing the African-American and minority communities.

Marsha a. Mockeder

We invite you to join us on this next stage of our journey: **Confident Advancement.** 

Yours in Service.

James R. Myers
Chairman, Board of Trustees

Marsha A. Mockabee President and CEO





# Confident Advancement in Education and Youth Development

From elementary to high school students, the Urban League of Greater Cleveland is molding the future direction of Cleveland youth and helping them become successful and prosperous young adults. We have established a solid track record of delivering quality education and youth development programs within Cuyahoga County. Throughout the Youth Services arena, Urban League youth staff members are known as "kid magnets" and youth servants. It is the understanding and belief that the youth of today are not just tomorrow's leaders, but that they have leadership to offer today.

#### Kids College

Kids College is an academic in-school enrichment program for K-8 grade students. Funded by United Way of Greater Cleveland, the program currently works with 30-40 third grade students at Marion-Sterling PreK-8 school. Third grade is a crucial year for students. If a child cannot read at grade level by the end of third grade he/she will not promote to fourth grade (Third Grade Reading Guarantee). Ninety-three percent of third graders at Marion-Sterling were promoted to fourth grade, with the additional seven percent promoted during summer school with the intervention of Kids College Literacy Support.

#### **Project Ready Career Beginnings**

Urban League's flagship education program is Project Ready-Career Beginnings, a high school retention and college access program designed to make Cleveland area students more competitive in the global economy. The success has been phenomenal: results included increased school attendance, an increased interest and commitment to learning and improved social skills. The program is funded by the National Urban League.

#### **HBCU Tours**

"Thank you for the opportunity to visit different schools outside of the state of Ohio. Most of the adults in my life tell me that there is no need to get an education outside of your home city. A lot of people at our school do not think of anything outside of our community. But I always felt that there was a whole other way of flourishing and experiencing a whole new culture by going down South to where my grandparents migrated from. I am glad there are adults like you and others at the Urban League that want to help other young people realize that. This trip helped confirm my beliefs and motivated me to stay focused in school."

Chantal BrownShaw High School

For 30 years, the Urban League has been instrumental in developing relationships with historically black colleges and universities across the nation. This dynamic program gives students the opportunity to visit college campuses, experience their rich culture and heritage and talk to current students.

Participants also visit educational or historic sites, such as the National Museum of African American History & Culture in Washington D.C. Anywhere from 45-50 young adults can attend each year. It is estimated that 50% or more of students who attend the college tour go on to higher education.

## EDUCATION PROFILE Finding hope to fulfill dreams.



"I was doing pretty well in school when I was introduced to the Urban League but had no thoughts of attending college. I just wanted to graduate from high school on time at 18. The League helped me to begin thinking of life after high school from an academic standpoint. No one in my family, and not many in my neighborhood, had ever attended college. Career Beginnings exposed me to unlimited possibilities. It matched me with a mentor, Julia Brown, which was the most powerful aspect of the program. Julia allowed me to shadow her on the campus of Case where she worked at the Weatherhead School of Management. She came to my home, sat at my kitchen table and helped my mom and me complete all the paperwork related to college admission and financial aid. My mom was a single parent; my father died when I was 3. Julia held my hand all the way.

I received a full scholarship to David Myers College, graduating with a degree in business administration. Today, I am at Cleveland State pursuing a Master's in Psychology. I am also a Community Engagement Coordinator with the Central Promise Neighborhood, working with families to ensure that every child has access to opportunity in a program model that provides cradle to career interventions.

I feel like I stand on the shoulders of the Urban League, of my mentors and the facilitators of Career Beginnings. I see the League as a pillar and an anchor for people who need and are looking for hope, who have a vision and are striving to fulfill their dreams."

#### **Dawn Glasco**

Community Engagement Coordinator Cleveland Central Promise Neighborhood

## Confident Advancement in Workforce Development

Each year, the ULGC reaches hundreds of individuals through demand-driven, client-centered strategies that result in participants becoming work ready. We raise employment and income levels by assisting job seekers to access the skills, knowledge and support networks they need to enter the workforce and advance their careers. Through relationships and partnerships, as well as funding support from Cleveland Clinic, Third Federal and University Hospitals, we are able to provide job seekers with employment referrals and placement services, career exposure, career advancement, seminars, coaching and long-term retention strategies.



The Urban League of Greater Cleveland has been a strong champion of the Construction Diversity and Inclusion Program (CDI) led by the Greater Cleveland Partnership/Commission on Economic Inclusion. Dating back to the initial planning phase of the CDI, led by Mayor Frank Jackson, the League was an early adapter of the program model and signatory to the Community Benefits Agreement Memorandum of Understanding that set forth the vision. Through the League's SOAR soft skill training, participants were sent to Tri-C for additional technical skills training or to Construction Employers Association (CEA) for direct employment opportunities. Recent success in the area of construction has been groundbreaking. The League is currently partnering with CEA to build out additional pathways for youth into the construction Industry. As a workforce leader, we Co-chair the Workforce Strategy Group of the CDI program and serve in an advisory capacity to Cuyahoga County's efforts in diversity and inclusion in workforce.

ULGC's strategies for repositioning the workforce area include:

- Aligning with demand industry workforce partners to develop customized training and development programs.
- Convening and facilitating stronger connections between demand industries and K-12 education.
- Developing apprenticeships and paid internship opportunities for high school students.
- Using an Evidence-Based Soft Skill Training to identify areas of strength and those needing improvement for potential job seekers.

## WORKFORCE PROFILE A commitment to give back.

"I participated in the League's Career Beginnings program in high school in 1989. There was nothing else going on in school at the time that directed students toward their career aspirations. That program helped me focus on life after high school, networking and setting goals for the future. I worked during high school and throughout college at different places...inner-city day care centers and a juvenile correctional facility in Toledo. It always seemed as though I was working for those who needed it most or were less fortunate than I was.

One of the things that was embedded in my head from this program was making sure that youth had opportunities to receive some type of guidance or support in setting outcomes for their lives. I've always gone toward those who had less, to try to let them know that there's opportunity around the corner for them. I want to make sure I give back what I got."



#### **Gerard Leslie**

Executive Director Non-Traditional Education Offerings Cleveland Metropolitan School District

# Confident Advancement in Entrepreneurship and Business Development

ULGC fosters "economic empowerment" through a series of time-tested solutions for new and emerging entrepreneurs. By increasing their business acumen and developing solid growth strategies, entrepreneurs can become job creators and wealth builders. Principal programs of ULGC's Business Development Strategy Include:

- The Entrepreneurship Center—a resource to help start, sustain and grow small businesses in Greater Cleveland.
- ➤ UBIZ Connect—a revenue and jobs accelerator that provides small businesses room to grow and technical assistance to speed their development.
- > Small Business Development Center (SBDC)–provides business counseling and assistance to individuals who are starting or growing their businesses.
- Minority Business Assistance Center (MBAC)-provides MBE and EDGE entrepreneurs with management, technical, financial and contract procurement assistance, in addition to loan and bond packaging services.

The Capital Access Fund (CAF) of Greater Cleveland was born out of a unique collaboration of local and national institutions who were committed to break the capital formation logiam faced by minority-owned firms. The \$8 million initiative seeks to provide African-American and other minority business owners in Greater Cleveland with access to capital, as well as both preand post-loan counseling, to ensure the success of those borrowers.\*

\*See Founding and Local Partners' list on page 13.

#### Overall Economic Impact of the Entrepreneurship Center's Activities in 2017

Number of Small Business Clients Served	202
New Businesses Created	
New Jobs Created	
Total Economic Impact	
Total Leonomic Impact	\$ 27,430,430.00
Loans Obtained (\$)	\$ 2,998,460.00
Loans Obtained (number)	22
Equity Investments (\$)	\$ 961.100.00
Equity Investments (number)	
New Bonding Capacity (\$)	\$ 12 400 000 00
The W Donaing Capacity (4)	\$ 12,400,000.00
Contracts Received (\$)	\$ 11,136,890.00
Contracts Received (number)	60

## ENTREPRENEURSHIP PROFILE Helping women of color appreciate the greatness they have inside.

"I started my business, LaChae' Cosmetics, 22 years ago. Our first store was in Randall Park Mall and only open on the weekends. On the first business day, I sold out of my entire inventory. I quickly realized how successful you can be when you pursue your dreams. So I forged ahead and the company grew. While I was doing the best I could, as an inexperienced, first-time, small business owner, I did not have all the tools I needed to help my company sustain its current growth and excel in the future. That is when I found the Urban League of Greater Cleveland.

My first visit to the Urban League occurred after being in business for 15 years. At the Urban League, I found a wealth of resources available that helped to support not only my business, but my personal growth as a business owner. As a result, both my business and I have grown tremendously. I went on a trade mission to Nigeria through the Urban League's Small Business Development Center. It was an incredible experience that launched the LaChae' brand internationally. I currently have 10 retail outlets in Nigeria and will be opening another 10 through the first quarter of 2019. This is just one example of the vast resources I was able to access through the Urban League of Greater Cleveland.

People look at money as the only way to help your business grow. But I always tell them, you can't begin by requesting money. Build the foundation first. I have taken advantage of a number of classes, workshops and seminars. The Urban League helped me to re-develop my business plan. I was connected to a consultant that helped forecast revenue and future growth. I learned how to manage expenses and maximize profit. I secured help with employment and human resources. Once these things were in place, the Urban League assisted my company in securing capital dollars to help us grow into our next phase. All of these resources were provided for free! If you have an entrepreneurial desire, the Urban League will go into the trenches with you to help you develop your business and unlock the potential that lies within you. I truly believe that as women of color, we need to learn to appreciate each other more and how to grow as a culture. I speak this message in the classes I teach, during community events, or just one on one with the clients I service daily. As a result, many people come to me and ask if I can help them with their business. I always tell them about my experience with the Urban League and ask them to make the connection. You have this wonderful resource available to you, and all you have to do is access it."



Margaret Clark Owner LaChae' Cosmetics

## Highlights

#### **Centennial Celebrations**

We took some time in 2017 to celebrate the lives that have been touched by the Urban League, and the devoted partners who have made our work possible over a century of service. Our year-long celebration was underwritten by Platinum Sponsor, KeyBank, as well as a host of other local sponsors.\* Events included a VIP reception and concert featuring Jeffrey Osborne in November at the Hard Rock Rocksino Northfield Park, also our Presenting Sponsor. Concert goers were treated to an exhilarating performance by an enthusiastic Osborne as he honored the League in front of a packed house.



#### **Cleveland City Club Address**

On December 7, 2017, the Urban League of Greater Cleveland was recognized by another venerable Cleveland institution—the City Club of Cleveland—on the one hundredth anniversary of service to the community.

In a speech before an audience of more than 200, ULGC CEO and President, Marsha A. Mockabee, reflected on the past 100 years and issued a renewed call to action as we enter our second century.

A few highlights of her speech:

"We have all led staffs and volunteers dedicated to the proposition that every human life is precious and deserving of an equal opportunity to succeed in life. The stated mission of the National Urban League movement is to enable African-Americans and other minorities to secure economic self-reliance, parity, power and civil rights. This mission is signified by the corporate logo that utilizes an equal sign."



\*See Sponsor list on page 14.

"The Urban League of Greater Cleveland has been there through good times and when it appeared this city's problems were spiraling out of control, taking care of individuals who were often affected by circumstances not of their making.

It was just eight short years ago that the continued existence of the Urban League, itself, was threatened by financial distress. But the "funeral" was premature. While we celebrate the rebirth of our agency after troubled times, we cannot forget that there are many more who have not yet benefited from Cleveland's revitalization and renaissance.

Help us to "strike out" against injustice, wherever it may be found, by advocating with our governmental representatives and thought leaders for socially responsible legislation and policies. We want to hear your ideas on how you would like to start your own "ripple effect."



#### **Urban League Live**

Following Marsha A. Mockabee's presentation at the City Club luncheon, the Urban League sponsored a two-hour public event: Urban League Live—a celebration of our 100 year history—for all to enjoy.

Exhibits included portraits representing the unbroken line of 10 Urban League of Greater Cleveland Presidents, starting with L. Hollingsworth Wood and culminating with Marsha A. Mockabee. Other photographs and examples of ULGC's activities over its first century were also on display and will become part of a permanent collection at the League's headquarters. These exhibits were provided with the support of Cleveland State University Black Studies Program and the Western Reserve Historical Society.

## New and on the Horizon

#### The Urban League Advocates for Education

The Every Student Succeeds Act (ESSA) signed into law during the Obama administration is the new Civil Rights Law for Education. It calls out equity as a cornerstone of what states and districts should address to ensure that all students are able to learn and succeed academically. The Wallace Foundation partnered with several educational advocacy organizations including the National Urban League to ensure that the voice of the civil rights community was heard. To this end, CEO Marsha A. Mockabee sits on the Ohio Learning Community with the State of Ohio Superintendent, Paolo DeMaria, several local superintendents, including CEO Eric Gordon of Cleveland Metropolitan School District, CEO Frank Whitfield, Lorain County Urban League, and several other community partners and staff members of districts and the State Department of Education.

As Marsha A. Mockabee works at the Education Advocacy Table, she is striving to ensure that ESSA plans include issues of equity for all of the school districts served by the ULGC. We will specifically be addressing issues of cultural diversity, diversity of staffing, quality teachers and challenging curriculum among the advocacy items.

## **Business Development Highlight 3rd Annual Growth Plan Pitch Competition**

The Entrepreneurship Center at the ULGC hosted its 3rd Annual Growth Plan Pitch Competition October 4, 2017 at the Tri-C East Corporate College. Seven participants were selected out of 60 candidates to compete for the top prize in the categories of Early Start and Existing businesses. The purpose of the Pitch is to provide seed money and mentoring to businesses with growth potential that could have a positive impact on the Greater Cleveland Economy. Prize winners receive a cash injection ranging from \$1,000 to \$3,000, intensive coaching, and a one-year free membership to the Entrepreneurship Center UBIZ (Business Accelerator) program. Carl Singleton, Foundation Transportation (pictured above), was one of our proud winners.

The Pitch is made possible by KeyBank, Chase and Construction Employers Association.



2017 Existing Business Winners
1st Place – Saucisson
2nd Place – He Loves Curves Boutique
3rd Place – Foundation Transportation

## MyCom My Commitment–My Community

MyCom is a network of people and organizations that aims to connect youth to caring adults and quality activities to build 21st century skills. Beginning its eighth year as a Technical Assistance Provider (TAP) for MyCom, the Urban League designs and implements a Professional Development series for more than 100 Out of School Time Providers. The program is funded by the Cuyahoga County Family and Children First Council and managed by Starting Point. Serving in the role of TAP for other community organizations provides us the ability to share best practices and strategies that come from our successful youth development work.

## A Strategic Plan for Success

As we confidently advance the work and goals of the ULGC, we will be guided by our 2018 Strategic Plan to be released in June. It includes a community engagement portion comprised of stakeholder surveys and one-on-one interviews with community leaders across various segments of the community.

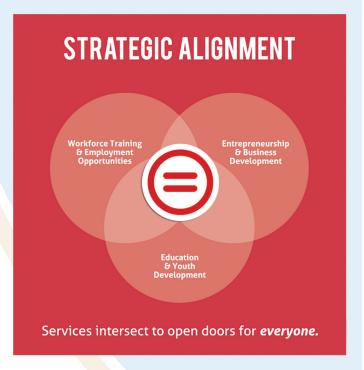
#### Our Model

We are systems driven, community responsive and collaboratively positioned.

#### **Capacity Building**

We received a grant from the Cleveland Foundation, in addition to other resources, to do many of the things needed to expand our capacity for serving our communities. They included:

- Installation of a new accounting system.
- Completion of the NUL Affiliate Performance Assessment recommendations.
- Property maintenance and major equipment purchases.
- Hiring of critical support staff, retain Development/Fundraising Consultant.
- Complete Fund Development Plan.
- > Staff training.
- Developing a Marketing/Brand Plan, redesign website.



#### **Fundraising**

In 2017, we began placing greater emphasis on engaging local and regional individual donors in our fundraising efforts. Our Centennial Gala at the Hard Rock Rocksino Northfield Park was one example. In addition to our Media Partners, we were able to obtain sponsorship funding from Platinum Sponsor, KeyBank, five others at the Diamond level, and several other sponsorship commitments at the Silver, Bronze and Copper levels.\* Special centennial memberships were offered to boost ULGC membership.

In addition to this and other events, we looked for new ways to enlist the financial support of individuals through social media and mobile giving platforms.

2017 Data

249 Participants

19 Professional

Workshops

11

<sup>\*</sup>See Sponsor list on page 14.

## Collaborations/Partners

#### Collaboration is in our DNA

We still must confront walls of oppression and resistance to change. Therefore, we are Collaboratively Positioned, seeking out meaningful committed partnerships to continue the job at hand. No one individual or organization can do it alone.

For example, the Urban Action Collaborative is a collective effort of the Maxine Goodman Levin College of Urban Affairs



at Cleveland State University, Policy Bridge and the ULGC, to strengthen the connection between research and advocacy to inform decisions around targeted and effective service delivery. Collaborating with Marion-Sterling PreK-8 School and Toys for Tots' gift distribution was a true highlight. 36 Kids College 3rd graders received 3D glasses and spinners.

The ULGC partnered with Buckeye Health Plan to serve as the distribution site to various organizations for Operation Feed the Hungry and Toys for Tots. Sixty families were the recipients of turkeys/hams and toys during the holiday season. The Urban League realized a re-newed and energized sense of community engagement through this great partnership event.

We are grateful for the support and collaboration we received in 2017 from many partners.

You may think you're just one person. However...

"Just as ripples spread out when a single pebble is dropped into water, the acts of individuals can have far reaching effects."





#### Capital Access Fund of Greater Cleveland

Founding Partners

Morgan Stanley

**National Development Council** 

National Urban League

National Urban League's Urban Empowerment Fund

(NUL-UEF)

Urban League of Greater Cleveland

Cuyahoga County

Local Partners

KeyBank

City of Cleveland

Burton D. Morgan Foundation

PNC

Fifth Third Bank

**Cleveland Foundation** 

#### **Funders and Community Partners**

Funders (Program & General)

Burton D. Morgan Foundation

AT&T Chase

City of Cleveland

**Cleveland Clinic** 

Cleveland Foundation

Cleveland Metropolitan School District

Construction Employers Association

Cuyahoga Community College

Cuyahoga County Family & Children

First Council

Cuyahoga Metropolitan Housing

Authority

**Dominion East Ohio** 

Fifth Third Bank

FirstEnergy Corp

First National Bank

Forest City Enterprises

KeyBank

Medical Mutual

National Urban League

Nordson Foundation

National Development Council

Ohio Development Services Agencies

PNC

RPM International, Inc.

Sisters of Charity Foundation

Small Business Association (SBA)

Starting Point

Third Federal Bank

The George Gund Foundation
The Good Community Foundation

United Parcel Service

United Way of Greater Cleveland

University Hospitals
Wallace Foundation

**Community Partners** 

American Family Insurance

Call & Post

Case Western Reserve University

Central Cadillac

City of Cleveland/Cuyahoga County Workforce Development Board

Cleveland State University

Delta Sigma Theta, Inc.

**Emerald Cities** 

4th Quarter Associates, Inc.

Greater Cleveland Partnership

John Carroll University

JumpStart

Northeast Ohio Regional Sewer District

Ohio Department of Education

OpenNEO

**OPTIMA Lender Services** 

**United Pastors in Mission** 

**WEWS News 5** 

#### **Guild Members**

Billy L. Sharp, President

Corlista Hardman, Vice President

Deitra C. Wilson, Recording Secretary

Gabrielle Kelly, Treasurer

Felicia Townsend, Guild Liaison

Zenobein Adams

Kelly Alexander

Stella Antwine

Juanita Casteel

Yvonne Conwell Cuyahoga County Councilwoman

Toni Goodman

Monica Hannah-Brown

Adrian Hardin

Deborah Haynes-Hatcher

Gabrielle Jackson

Charlene Jathoo

Ariana Johnson Gloria Johnson

Riki Johnson

Carmen Jones

Peaches Ledwidge

Lorna Leary

Tenisha Mack

Terry Martin
Yvette Mitchell

Frieda Mosby

Darlene Smith

Beverly Riley-Tatum

Kim Thomas

Patricia Triggs

Antoinette Willis

Monique Winston
Cathy Lewis-Wright

Cathy Lewis-Wright

12 13

#### **Centennial Members**

Legacy VIP

National Development Council

**OPTIMA Lender Services** 

Lifetime

Lee & Tuni Chilcote

Travis Everett Carole Hoover Julia Johnson

Steven Minter Michael and Anulika Obi

Hilton O. and Marsha Smith

Supporting

Central Cadillac

James and Marsha A. Mockabee

The AKA Team

Friend

Mike Bellissimo

Terrance Clark

Clarktel Communications, Inc. Huey P. and Pamela L. Haynes, II

Randy and Connie Pyles

Carolyn M. Williams

Community Advocate

William H. Evans

Robert McRae (former Board Chair)

Deacon Walter and Phylis Pannell

Alvera Ross

Anthony & Shamar Simmons, Jr.

Joe and June Taylor

Patron

Robert D. Gries

Veronica DeLoatch Hill

**Gwendolyn Smith** 

Richard Trojanski

**Brenda Webster** 

Daryl Whitley, Jr., TrueLogic

Zeta Wilkins

#### **Centennial Benefit Concert Supporters**

**Presenting Sponsor** 

Hard Rock Rocksino Northfield Park

Platinum Sponsor

KeyBank

**Diamond Sponsors** 

**Dominion Energy** 

Fifth Third Bank

First Energy Foundation

Huntington

PNC

Media Partners

WEWS News 5

WKYC Channel 3

93.1 FM WZAK

Z107.9

Silver Sponsor

**National Development Council** 

**Bronze Sponsors** 

Cuyahoga Community College

Forest City

Medical Mutual of Ohio

RPM, Inc.

United Way of Greater Cleveland

Copper Sponsors

**American Family Insurance** 

First National Bank **GAP Communications** 

JumpStart

MVP Plastics, Inc. **Nordson Foundation** 

Northeast Ohio Regional Sewer District

United Parcel Service

Corporate and Community

**Partners** 

Akron Urban League

AT&T

City of Cleveland

Cleveland Clinic

**Cleveland Foundation** 

**Cleveland State University** 

Columbus Urban League

Fairfax Renaissance Development

Corporation

Honda of America, Inc.

Lorain County Urban League

**Ohio Development Agency Services** 

**Small Business Administration** 

The Good Community Foundation

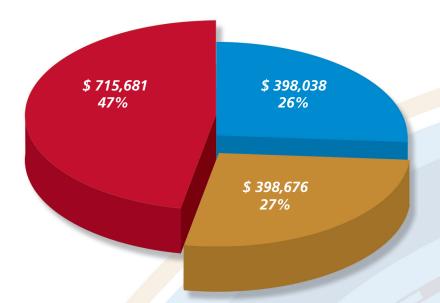
Third Federal Bank **University Hospitals** 

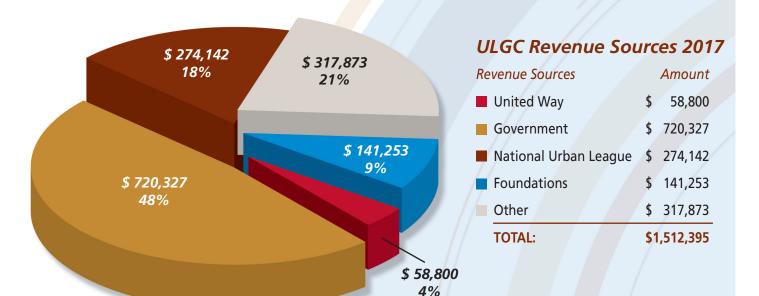
Youth Opportunities Unlimited

## **Financials**

#### **ULGC Usage 2017**







## Board and Staff

#### **Board of Trustees**

James Meyers—United Parcel Service Chairman

Bennett Gaines—First Energy Secretary

Todd L. Hays—First National Bank *Treasurer* 

Patricia Ramsey—Fifth Third Bank Immediate Past Chair

Earl Williams, Esq. *Parliamentarian* 

- \*Alexandria Johnson Boone—GAP Communications Group
- \*Kevin N. Carpenter–Rockwell Automation
- \*Tracy Carter–MetroHealth System

Lee Chilcote—The Chilcote Law Firm LLP Beverly Coen—Nordson (Retired)

- \*Miranda Creel–PNC
- \*Dawn Davis, PhD, PHR, RCC-ULGC Young Professionals President

Heidi Gartland-University Hospitals

Wendolyn "Wendy" Grant Councilwoman, City of Bedford Heights

Janice Taylor Heard, PhD—Cuyahoga Community College-Western Campus

Michael J. Houser–Office of County Executive Armond Budish

Nicolette "Nikki" Jaworski-AT&T

Debbie Klein–Jewish Federation of Cleveland

Kim Manigault-KeyBank

\*Jettye Matlock-Attorney at Law Terry L. Mills, PhD-John Carroll

Steven Minter (Senior Advisor) Cleveland State University

University

Larese Purnell, MBA-CLE Consulting

Deborah Pye—Fairfax Health Care Center

- \*Billy L. Sharp-ULGC Guild President
- \*Patricia Triggs—Immediate Past ULGC Guild President

Monique S. Winston–OPTIMA Lender Services

- Jill Miller Zimon-OpenNEO
- \*Marty McGann-GCP
- \*Newly Elected 2018 Board Trustees

#### Staff

Marsha A. Mockabee President & CEO

#### Executive/Administration

Sharon D. Gibson
Executive Assistant to President &
CEO/Programs

Deborah Haynes-Hatcher Receptionist

Wanda Hill Senior Financial Officer

\*Michelle Kinney Fiscal

Sandra Obi Fiscal Clerk

#### **Education and Youth Development**

Marva Richards, Manager Kids College \*Tanya Allen Kids College

\*Darnell Carter *MyCom* 

\*Danyll Jones Lockhart Project Ready, HBCU Tours and MyCom

#### Entrepreneurship Center

\*N. Michael Obi Business Development

\*Tamitra Peavy
Capital Access Fund

Cuyahoga Small Business Development Center (CSBDC)

Donna Dabbs Director

Bridget King Program Assistant

Alima Samad Business Advisor

#### Minority Business Assistance Center Region V (MBAC)

N. Michael Obi Interim Director

Gail Gadah
Financial Advisor

Felicia Townsend Ivey
Financial Advisor

Gwendolyn Solomon Administrative and Training Manager

#### Workforce Development

Jeanetta "Jaye" Price Senior Director of Programs

- \*Brenda Eugene
- \*Denotes Consultant

# SAVE THE DATES 2018

Community Fair and School Supply Giveaway
Urban League of Greater Cleveland
July 27

National Urban League Conference Columbus, Ohio August 1-4

Guild Candidates Forum Breakfast
Meet the candidates and discuss the issues
October 6

## Second Annual Urban League of Greater Cleveland Benefit Concert

**November 15** 

**Presenting Sponsor** 

**Platinum Sponsor** 





#### NORTHFIELD PARK

You will not want to miss the opportunity to celebrate with the Urban League this year. It is the community party to attend annually.

Award-winning entertainment for 2018 will be announced in June.

Continue to visit www.ulcleveland.org for all event updates.

## Agency Partners







**Empowering Communities. Changing Lives.** 

2930 PROSPECT AVENUE, CLEVELAND, OH 44115 216.622.0999 PHONE || 216.622.0997 FAX WWW.ULCLEVELAND.ORG

